

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of March 31, 2004 ¹

GROUP MEMBERSHIP BY COUNTY
(REVISED NOVEMBER 2004)**

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Group² Members	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	245	41	359	0	2,128	86	888	296	3,173	0	1,141	514	964	1,396	11,231
CIGNA HealthCare of Massachusetts, Inc.³	224	35	400	0	939	201	1,327	401	2,023	0	747	456	292	15,135	22,180
ConnectiCare of Massachusetts, Inc.	2	33	0	0	3	258	7,066	1,742	2	0	3	0	0	83	9,192
Fallon Community Health Plan, Inc.	118	4	854	2	4,665	707	702	160	13,455	0	1,951	764	671	102,889	126,942
Great-West Healthcare of Massachusetts, Inc.⁴	0	0	6	0	10	0	0	0	51	0	8	0	2	47	124
Harvard Pilgrim Health Care, Inc.	23,536	712	40,344	3,065	46,278	752	2,396	1,393	128,756	16	73,882	51,869	63,588	39,040	475,627
Health New England, Inc.	2	10,196	3	1	1	6,065	32,407	13,875	4	0	2	2	4	294	62,856
HMO Blue⁵	25,716	17,640	55,321	176	88,248	7,749	36,567	14,213	157,791	457	71,647	57,488	40,203	69,003	642,219
Neighborhood Health Plan, Inc.	66	50	943	3	2,373	10	68	34	4,233	0	2,540	1,759	12,397	336	24,812
Tufts Associated HMO, Inc.⁶	8,994	2,251	22,477	0	58,556	4,288	11,339	7,444	127,131	1	49,730	37,040	34,344	52,457	416,052
UnitedHealthcare of New England, Inc.	35	0	1,259	0	22	0	6	2	112	0	77	70	33	158	1,774
Total Group Members	58,938	30,962	121,966	3,247	203,223	20,116	92,766	39,560	436,731	474	201,728	149,962	152,498	280,838	1,793,009

¹ Information reported by HMOs as of the end of the first quarter of 2004 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all commercial group members as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0."

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

⁴ One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

⁵ A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

⁶ Doing business as Tufts Associated Health Plan and as Tufts Health Plan.

** Report has been updated to reflect revised membership information reported by ConnectiCare of Massachusetts, Inc. for the 1st Quarter 2004.